DataGraphic™

November 1, 1983

Dear Investor:

DataGraphic Systems Inc., is presently developing an integrated computer software package for Architects and Engineers. This software is designed to automate many critical but repetitive tasks which form the core of the professional office. Based on market data and our own investigations, we believe that there is a strong market need for this product.
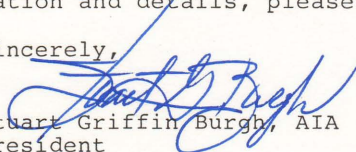
Design Firms have lagged behind the business community in the trend toward computerization. Since most firms tend to be small in size (75% employ fewer than 20 people), a small, easily oper- ated but powerful system is needed. Recently, a new generation of affordable business computers has come to the micro-computer market. Providing both high performance and ease of use, this 32 bit technology offers radical improvements in speed and capa- bility over the older eight-bit computers. Architectural and Engineering firms can now afford the sophistication and computing power required to produce a comprehensive solution to the needs for electronic automation. The DataGraphic system uses this new Super-micro technology to bring powerful computer techniques to Architects and Engineers at an affordable price.

Since September of 1982, we have been working on the prototype of this system. Significant progress has been made in all areas of the project and the first software release should be ready for distrubution during the first quarter of 1984. At this time, a marketing and administrative staff remains to be established so that technical manuals, system documentation and marketing material can be prepared. The most difficult technical tasks have been solved, and we are very excited about the market potential; but we need additional financial support to bring the project through full development and into the national marketplace.

Enclosed is a detailed look at our development and marketing strategy, projected financial data, and our stock offering. If you are in a position to invest in a venture such as this, I invite you to look through the enclosed Offering Memorandum.

Our system prototype is currently in use and on display at our office in Charlottesville. We welcome the chance to demonstrate the capabilities and features of the DataGraphic System. For a first hand look at our efforts to date, or for additional infor- mation and details, please feel free to contact me.

Sincerely,

Stuart Griffin Burgh, AIA
President