

News for the CADKEY/DataCAD Dealer

December, 1989 Volume 3, Number 11 Annual Subscription \$29.95

CONTENTSCADKEY TUTORTM Provides Immediate Self-Help To New Users1Promotional Bundles Offered To DataCAD(R) Dealers and Users!1Welcome New Dealers!2A Word From Tech Support2Promotional Items For CADKEY and DataCAD Dealers2CADKEY-AutoCAD "Shootout" Becomes CADKEY Demonstration!3TRAINING SCHEDULE AT CADKEY, INC.4CADKEY/DataCAD TRADE SHOW UPDATE4

Computer-Based Training FIRST!

CADKEY TUTOR™ Provides Immediate Self-Help To New Users

CADKEY INC. introduced CADKEY TUTORTM at COMDEX/FALL '89, November 13-18, in Las Vegas, Nevada. CADKEY TUTOR is the first computer-based, interactive training module ever offered by a major PC-CAD software manufacturer as an integral part of its computer-aided design system. CADKEY TUTOR uses online instructions to lead new users through the design of simple geometry to familiarize them with CADKEY 3TM. CADKEY INC. will include CADKEY TUTOR with every system at no charge.

"Most users want to install the system and begin to become familiar with CADKEY right away," Livingston Davies said. "We want to encourage them to jump in, and CADKEY TUTOR allows them to do just that." CADKEY TUTOR illustrates the design process with clear step-by-step instructions. The tutorial also provides feedback to the user whenever an error occurs.

Until December 31, 1989.

Promotional Bundles Offered To DataCAD Dealers and Users!

"DataCAD dealers and users in the United States can take advantage of three, new, A/E/C product bundles at reduced prices until December 31," Ted Heywood, Director of the A/E/C Product Group, announced on October 31, 1989.

One bundle includes DataCAD(R) and DC Modeler TM. The second bundle includes DataCAD, DC Modeler, and DataCAD Velocity. The third bundle, directed toward current DataCAD user, includes DC Modeler and DataCAD Velocity. There is also a special, individual promotion of DataCAD Velocity for DataCAD users interested in Velocity's rendering capabilities.

"We want to give our dealers an added incentive when they choose DataCAD for an architectural CAD system," Heywood added, "and we want to give our users the opportunity to upgrade their systems conveniently."

For pricing information related to these DataCAD promotional offerings, contact your Regional Manager at CADKEY INC., (203) 647-0220. For dealers in the Southeastern states (Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, and Tennessee), contact Ron Weavil, Regional Manager, at (919) 876-2468.

Welcome New Dealers!

CADKEY takes great pleasure in announcing that eight new dealers have recently joined us

New CADKEY Dealers

CAD/CAM Solutions Of Canada, Inc., Kevin J. Routledge, Vice President.

CAD Concepts, Stuart Severn, President.

Computer Doctor, Walter Bies, President.

Janwal Industrial Design, Inc., Terrence Lake, Manager of CAD Systems Integration.

Micro Marketing, Inc., Darl Anderson, President;

Patrick Carrol, Director of CAD Sales.

Thomas Paton & Associates, Thomas Paton, President.

Voell Machinery Company, Robert M. Voell, President;

Bob Werner, Educational Sales Manager.

New DataCAD Dealer

Desktop Productions, Karl Buehrens, President.

We look forward to a long and mutually profitable relationship with each of you. And, if we may be of service to you, please do not hesitate to call us at (203) 647-0220.

Congratulations To An Old - New New Dealer!

CADKEY takes great pleasure in announcing that another existing DataCAD dealer has qualified to sell and support the CADKEY product line, too.

Omni Comp/Connecting Point, Kenneth Shapero, President; Conrad Isak, CAD Representative.

A Word From Tech Support

Some customers are calling with problems of getting their Microsoft Bus Mouse to work. The problem appears to be caused by the new Version 7.0 of the Microsoft Mouse driver. Using an earlier version of the Microsoft Mouse driver solves the problem.

Some customers are also calling with problems in using CADKEY 3 (Version 3.5) with DOS (Version 3.2). Version 3.2 of DOS appears to be the cause of the problem. Reverting to Version 3.1 of DOS or upgrading to Version 3.3 of DOS solves the problem.

Promotional Items For CADKEY and DataCAD Dealers

Quick Clip, the newest promotional piece from CADKEY, is now available for CADKEY and DataCAD dealers. This handy note holder will be very convenient for your customers, especially with the CADKEY/DataCAD toll-free telephone number at their fingertips!

For pricing information about *Quick Clip*, CADKEY coffee mugs and *ROCK SOLID* posters, or to place an order for any of these items, contact your regional representative or Mary Beth Staron at CADKEY INC. Telephone: (203) 647-0220. FAX: (203) 646-7120.

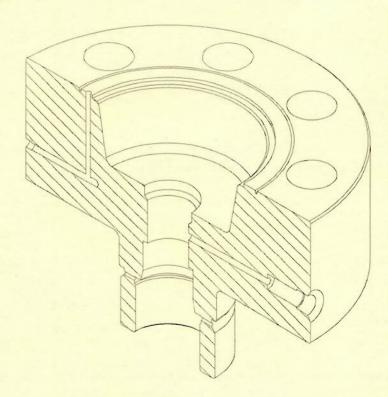
Have you heard what happened in Houston?

CADKEY-AutoCAD "Shootout" Becomes CADKEY Demonstration!

The South Texas Section of the American Society of Mechanical Engineers meets every third Thursday of the month. In addition to a main speaker, the ASME South Texas Section's monthly meetings include seven special-interest programs for each of the section's study groups: petroleum, engine and compressor, petroleum-production facilities, pressure vessels and piping, analytical and experimental mechanics, aerospace, and computers. Weldon Adair, Chairman of the ASME South Texas Section's Computer Study Group, thought that his group had a particularly interesting program scheduled for 8:00 p.m., Thursday, September 21, in Houston: a live competition between CADKEY(R) and AutoCAD(R). He announced this event in the section's monthly newsletter.

Two local dealers, MLC CAD Systems (CADKEY) and Acratech (AutoCAD) had agreed in August to participate in the program. Each dealer was scheduled to bring his own equipment for the competition. Frank Adamek, Chairman of the South Texas Section, was to supply a B-sized drawing (created on AutoCAD) of a valve bonnet used on oilfield equipment as the "test" part. Weldon Adair had originally planned to furnish the participants with a hardcopy of the drawing by the beginning of September, if possible, to give them time to become familiar with it. The drawing was very complex, and the time for the competition at the meeting would be limited. "During the meeting they would only have about 30 minutes to do the drawing," Frank Adamek said. "The winner would be the one who progressed the farthest." The drawing became available much later than expected. Weldon Adair delivered the drawing to both dealers two days before the meeting.

On Thursday, September 21, Michael Leesley and Steve Porter of MLC CAD Systems arrived at the ASME meeting. Acratech never appeared. The dominant question among the 73 members attending the ASME meeting was: "Why aren't they here?"



Cutaway image of the valve bonnet, with hidden lines removed, created by Michael Leesley. The original 3-D part file that Michael created at the ASME South Texas Section's meeting, using the drawing supplied by Frank Adamek, was wire-frame and complete. Michael later used the EDIT, SECTION function in CADKEY 3TM and crosshatching to produce this cutaway view of the 3-D model to illustrate the valve bonnet's internal structure.

TRAINING SCHEDULE AT CADKEY, INC.

We have Training dates at CADKEY's World Headquarters in Manchester, Connecticut, scheduled through January, 1990. Please call Lisa Varvelli in the Product Support Department to register, (203) 647-0220.

Course	Dec.	Jan.	Feb.
Introduction to CADKEY 3	4-6	8-10	12-14
Advanced Geometric Modeling	7-8	11-12	15-16
Introduction to CADL		15-17	
CADKEY SOLIDS	14-15	18-19	19-20
CADKEY Dealer Training	18-20		5-7
DataCAD Dealer Training		29-31	26-28

CADKEY/DataCAD TRADE SHOW UPDATE

See CADKEY 3TM and DataCAD(R) at these trade shows in 1989 and 1990:

AMERICAN VOCATIONAL ASSOCIATION (AVA), Dec. 1-5, Orlando County Convention Center, Orlando, FL, Booths #1148-1153.

NATIONAL ASSOCIATION OF HOME BUILDERS, Jan 19-22, Georgia World Congress Center, Atlanta, GA, Booth #3850.

NATIONAL DESIGN ENGINEERING SHOW (NDES '90), Feb. 26 to Mar. 1, McCormick Place, Chicago, IL, Booth #218.

Call Danielle Cote, Trade Show Manager, for the availability of discounted admission tickets one month before the show.

Dealers Present CADKEY/DataCAD at Regional & Specialized Shows

DAYTON INDUSTRIAL EXHIBITION,

Dec. 5-7, Dayton Convention Center, Dayton, OH.

CADKEY/DataCAD at International Trade Shows

CONSTRUCTA '90, International AEC Exhibition and Congress, Feb. 1-7, Hannover, Fed. Rep. Germany, SOFT-TECH.

ICO GRAPHICS 1990, Feb. 6-9, Milan, Italy, ALGOL SPA.

MICROTEX, Feb. 27 to Mar. 3, Brussels, Belgium, Maxcom.

CeBIT '90, World Center "Office-Information-Communication," Mar. 21-28, Hannover Fair, Hannover, Fed. Rep. Germany, SOFT-TECH.

CAD/CAM '90, CAT and AEC Show, Mar. 27-29, Birmingham, U.K., ECSL-CADKEY and SPIRIT AEC Software Technology, Ltd. (Booth #129).

CAT '90, May 29 to Jun. 1, Stuttgart, Fed. Rep. Germany, SOFT-TECH.

focus is published monthly by CADKEY, INC., 440 Oakland Street, Manchester, CT 06040-2100. TELEPHONE: (203) 647-0220. FAX: (203) 646-7120. TELEX: 510 600 7223. If you need additional copies, or if there is a change in mailing address, please contact Frank Simpson, Editor, or Mary Beth Staron, Contributing Editor. (C) Copyright 1989 by CADKEY, INC. All rights reserved.